

The Basics

Incorporated in 1964, ERMCO is a distribution transformer manufacturer based in Dyersburg, Tennessee. With two plants located in Tennessee, and one in Arkansas, ERMCO is one of the largest producers of distribution transformers and transformer components in the United States.

The Challenge

With 800+ employees working across 3 different locations, ERMCO generates lots of data on a daily basis. The problem (for end users): Pulling that data out of the system and turning it into meaningful management information. End users could not create reports on their own. Instead, they relied on the MIS department for their reporting needs.

However, already tasked with controlling data and technology across every location, the MIS Department already had a lot on their plate. While they turned reports around as quickly as their busy schedule allowed, turnaround time could require days. This process wasted time for all involved: It forced end users to wait around for their reports, and put an unnecessary burden on the MIS Department.

The Solution

ERMCO turned to m-Power to address their reporting needs. While m-Power is used for all types of application development, it offered ERMCO the ideal end-user reporting solution for several reasons:

- 1. Point-and-click interface:** m-Power's point-and-click interface means that end users don't need to understand programming, or learn a proprietary language.
- 2. Strong reporting capabilities:** One of m-Power's strengths lies in its reporting capabilities. It comes pre-built with a wide variety of reporting templates.
- 3. Unlimited users:** m-Power's licensing structure allows for unlimited users. This means that anyone in the company could use the software at no additional cost.
- 4. Open architecture:** m-Power's runs over nearly any database or platform. ERMCO could use m-Power for reporting across all of their existing systems/databases.

The Value

m-Power more than addressed ERMCO's reporting issues. A reporting process that often required days now takes minutes. Departments that relied on the MIS Department are now self-sufficient. Overall, m-Power delivered three major benefits to ERMCO:

1. m-Power is a multi-department reporting solution

ERMCO uses m-Power across a few different departments, including the HR department, Sales department, Accounting department, and the MIS department. m-Power's flexibility helps each department solve their own unique needs.

2. m-Power is a multi-system solution

While ERMCO runs on an IBM iSeries database, some departments use different systems. The sales department uses Friedman while the HR Department uses Optimum Solutions. Fortunately for ERMCO, m-Power works with all of them.

3. m-Power is an evolving solution

m-Power is constantly evolving with new features and capabilities, averaging over one major enhancement per month. In this way, m-Power always remains current with the ever-changing technology trends.

"Every time I see something new come through with mrc, it's always something that I'm excited about. I'm just excited to see what you guys are going to come up with next."