



UK-based, The Helping Hand Company is the world's largest single manufacturer, since 1965, of reaching aids and litterpickers. They have further developed aids for daily living and pressure care products which they sell to over 20 countries worldwide.



The Helping Hand Company opens real-time data access with custom web applications

"We use the Chorus ERP system across our 5 business divisions. Initially, **we needed real-time information via a portal** for all of our key staff. After looking at the leading solutions, we found m-Power not only the most cost effective, but also offered more (drill-down capabilities to complex/specific data as well as more options and flexibility for future projects).

In our first project, **we developed an intranet** for all of our managers. In the second project, **we created a secure web portal** for the sales force, followed by a portal for engineers. We find the results delightful.

For our office-based staff, **we created product configurator and order entry solutions.**

Our entire mobile staff uses iPads, and we wrote all of their applications with m-Power. **Engineers now see their visit details in real-time** along with product data. After visits, they can fill in real-time job cards to our central system. Our sales force also interacts with a **new CRM solution written using m-Power that ties in tightly with our ERP system.**

m-Power **helps us keep up with the latest technology without changing our ERP system.**

m-Power made it all possible for us."

"We've even turned our modern ERP system into a tailored mobile solution"

Colin Price
I.T. Manager