

case study from **mrc**

“The service business Web applications took 2 weeks to develop”

Mark Webber, Systems Manager



Stannah Group is the largest stairlift manufacturer in the world, distributing to over 50 countries

and they have no won the Queen's award for Export Achievement in three out of the last fifteen years. This explains why they are one of the most successful family-owned firms in the UK.



“The Stannah Group is rapidly growing and a UK leader in most of their market sectors. We had to find ways for our AS/400 systems to keep pace with the dynamic changes in our business.

We wanted to minimize the modifications to our core packages. Users do not know whether an add-on application was written using **mrc**-- they just know that they've got the functionality they need.

Our need for management information and new niche applications is never ending. This is where we use **mrc**-- it writes programs that can go straight to the raw transaction data turning it into meaningful information. All daily, weekly, and monthly marketing statistics are produced by **mrc**.

We have just developed a while new suite of web applications to present service engineer information to national contract customers. It took two weeks to develop. **mrc** made it very straight forward to develop--just choose your files and off you go, that's what we like about **mrc**.

Outside of IT we know also have 25 power users, who solve their problems with **mrc** without even involving IT. This independence is vital for each of our business divisions--they need fast and flexible access to accurate information.

The biggest surprise has been the sheer verstatility. There's so little we've tried to do and failed--**mrc** works every time.”-- Mark Webber, Systems manager